

MICHAEL V. METCALF

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EDUCATION

VANDERBILT UNIVERSITY

Nashville, TN

OWEN GRADUATE SCHOOL OF MANAGEMENT

Master of Business Administration, May 2009

Concentration(s): Finance, Accounting

- Owen Merit Scholarship
- GPA: 3.5; GMAT: 680
- Real Estate Club: VP, Finance Club, Max Adler Student Investment Fund, Entrepreneurship Club
- MSF Peer Coach

UNIVERSITY OF TEXAS

Austin, TX

Bachelor of Science in Communication Studies, August 2003

- Phi Kappa Psi Fraternity Officer 2000-2003
- Lacrosse team 1999-2001

EXPERIENCE

HARRIS WILLIAMS & CO.

Richmond, VA

Cobblestone Advisors

Investment Banking Summer Associate

- Developed and wrote the initial pitch material for a \$40 MM leading technology capital equipment maker of plastic bottling solutions; responsible for the integrity of the valuation analyses and merger and acquisition models developed in concert with Financial Analysts.
- Composed management presentations for a \$200 MM railroad services provider and a \$35 MM industrial coating company serving the refining industry.
- Contributed in drafting session of the confidential information memorandum for a \$45 MM wireline company.
- Participated in due diligence meetings between a custom crane manufacturer, the chosen private equity buyer, and their mezzanine debt lender.
- Marketed Cobblestone to a targeted group of scrap metal companies based on the success of a current deal in the sector.
- Created a database outlining Cobblestone's best and most fruitful private equity relationships based on books taken, initial indications, management visits attended, and final bids.

J.P. MORGAN

Dallas, TX

2005-2007

Analyst – REACH Group (Treasury and Security Services)

- Managed a database of over 6 MM securities; reduced daily work by over 50% by recommending strategic process and technology improvements; items frequently dealt with tight deadlines and significant financial risk to the firm and its clients, therefore attention to detail was essential.
- Gained proficiency with data vendors such as Bloomberg, FT, and DTC.
- Communicated with ten other team members to maximize daily work items completed, redistribute personnel to time-critical items, and teach best practices.
- Achieved a 99% satisfactory completion rate as a group; ranked in the top 25% of the group for production; received September 2006 Above and Beyond Award for quickly adapting to new types of work.

MORGAN STANLEY

Austin, TX

2003-2005

Financial Advisor

- Managed approximately \$8 MM for high net worth families and businesses across Texas.
- Created wealth protection and growth strategies through various equity, fixed income, and alternative investments.
- Analyzed investments based on client's needs.
- Marketed to and acquired new clients as well as consolidated accounts.
- Obtained NASD Series 7, 31, and 66 licenses.

ADDITIONAL

- Supplementary Training:
 - Bloomberg Certified
 - Fundamentals of Financial Modeling - Wall Street Prep, Training the Street
 - ARGUS
- Met the Rolling Stones